GREENPORT RESCUE SQUAD, INC.

# IMPACT REPORT



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# LETTER FROM THE EXECUTIVE DIRECTOR



Dear Community Members,

Joining Greenport Rescue Squad, Inc. in mid-2024 was a true honor. Since its founding in 1936, Greenport Rescue Squad has been a cornerstone of emergency medical services, consistently leading the way in transformational medicine. This past year, we have built upon that legacy by making key advancements to support our team, enhance patient care, and strengthen our relationship with the communities we serve.

In 2024, we focused on:

- **Recognizing Our Team:** We are privileged to have some of the most dedicated and passionate EMTs, Paramedics, and support staff in the industry. This year, we recruited new teammates who embody this same enthusiasm and high standard of care. Our people are our greatest asset.
- **Investing in Cutting-Edge Equipment**: We continue to invest in state-of-the-art clinical equipment, ensuring that our patients receive the highest quality care with the most advanced tools available in EMS.
- Reengaging with Our Communities: Strengthening our connection with the communities we serve has been a priority. We have increased our presence, fostered relationships, and actively invested in government relations to advocate for the future of EMS.
- Advocating for EMS Sustainability: We have joined advocacy groups working to address the EMS crisis affecting agencies nationwide. Now more than ever, we must unite as an industry to become stronger and more sustainable for the future.

Looking ahead to 2025, our Board of Directors and I are committed to prioritizing safety, driving innovation, and exploring financial strategies that will allow us to continue investing in our staff and ensuring our ambulances are fully equipped to serve our community at the highest level.

Thank you for your ongoing support and trust in Greenport Rescue Squad, Inc. We remain steadfast in our mission to provide the highest quality emergency medical care to the beautiful communities we serve and the neighbors who rely on us.

Sincerely,

ADANS OCONNOR DR



#### **VISION**

Greenport Rescue Squad, Inc. Is dedicated to providing exemplary emergency medical services with compassion, professionalism, and innovation. We strive to create an environment where EMTs and Paramedics are empowered with the training, resources, and support needed to excel in their roles. By prioritizing clinical excellence and fostering a culture of continuous growth, we ensure the highest level of care for our patients the communities we serve.

#### **MISSION**

- **Ensuring Safety First** Prioritizing the safety and well-being of our teammates, patients, and the communities we serve through proactive measures, continuous education, and adherence to the highest standards of care.
- **Investing in Excellence** Equipping our EMTs and Paramedics with the training, tools, and resources they need to achieve the best possible patient outcomes.
- **Emphasizing the Human Connection** Recognizing that compassion, empathy, social involvement, and mental health are vital to the successful organization and EMS system. We actively support the well-being of our providers and the communities we serve.

## FINANCIAL HIGHLIGHTS



Emergency medical services (EMS) are facing a financial crisis across the country. As a nonprofit EMS provider, Greenport Rescue Squad, Inc. operates on a carefully balanced budget, but significant challenges remain. Below is a breakdown of our revenue and funding challenges:

#### **Revenue Sources:**

- 86% of our revenue comes from billing insurance companies and patients.
- 14% of our revenue is provided by municipal funding from townships and county taxpayer dollars.

#### Patient Demographics & Reimbursement Challenges:

- 90% of the patients we serve are covered by government insurance (Medicaid, Medicare, or other programs).
- Government insurance reimburses only a fraction of the total amount billed, creating financial strain.

#### **Operating Budget vs. Capital Investments:**

- Our daily operating expenses are covered by our current revenue model but leave no room for necessary capital investments.
- We currently face \$1.5 million in capital investment needs, including ambulances, stretchers, medical equipment, and building upgrades.

#### **Funding Limitations & Risks:**

- Any new spending must be covered through donations and grants, as our operational budget is already stretched thin.
- Without increased municipal funding or higher Medicaid and Medicare reimbursements, EMS agencies across the state and country remain at serious financial risk.



Revenue

\$3.4M



Expenses

\$3.4M



Capital Needs

\$1.5M

## PATIENT SUCCESS STORIES I



Greenport Rescue Squad, Inc. EMTs and Paramedics responded to ShopRite of Hudson where bystander CPR and AED were utilized to save a co-workers life!

Our crews were able to stabilize and transport him to Albany. Just a few short weeks later, the patient and ShopRite had an award ceremony to recognize all those involved in saving this man's life!

### CARDIAC ARREST REVERSAL

ShopRite of Hudson







- Greenport Rescue Squad, Inc. EMTs and Paramedic responded to a construction site that an individual suffered a traumatic injury.
- Our crews determined the patient's lung to have partially collapsed and required immediate intervention of a needle decompression (inserting needle into the chest wall). A modality that was credited with saving the patient's life!

#### TRAUMA PATIENT

Needle Decompression

Needle Decompression



Trauma Hospital



## PATIENT SUCCESS STORIES II



Greenport Rescue Squad, Inc. EMTs and Paramedics responded to a woman in active labor. With the closest OB hospital being 45-minutes away, EMS was the frontline clinicians for this patient.

Our teammates helped provide a safe birth of a beautiful little girl. EMTs and Paramedics took care of both the newborn baby and the mother safety to the OB hospital in Albany.

BIRTH OF A HEALTHY BABY GIRL

Hudson Area



**OB Hospital** 





- Greenport Rescue Squad, Inc. EMTs and Paramedic responded to a private residence of an individual having chest pain.
- Our teammates were able to quickly provide the patient an ECG and 12 lead while inside private resident. Paramedics analyzed the ECG to require Cardioversion, an electrical maneuver that helps reset the heart rhythm. This procedure reset the patients heart.

**CARDIAC PATIENT** 

**Electrical Cardioversion** 

Cardioversion



Cardiac Hospital



## CLINICAL CAPABILITIES



## ADDING NEW AND INNOVATED EQUIPMENT TO OUR AMBULANCES

In 2024, Greenport Rescue Squad, Inc added many new pieces of equipment, devices and medications including;

- Hamilton Ventilators
- UE Scopes
- T-pod Pelvic Binders
- CyanoKit
- IV Tylenol and IV Nitroglycerin



1,038

IVs Started



**22** 

Intraosseous Started



**37** 

Intubations



26

Times Ventilator Used



1,796

Medication Administrations



34

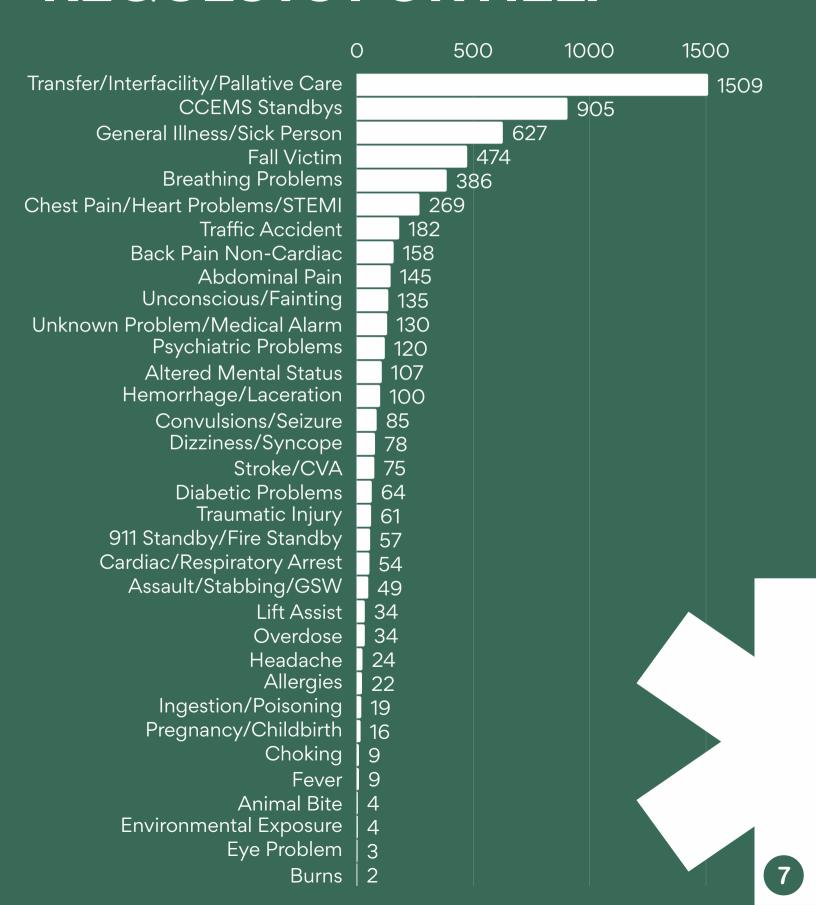
Helicopter Utilizations



23

CPAP/BiPAP

# 6,350 ANNUAL REQUESTS FOR HELP



### COMMUNITY **ENGAGEMENT I**

**FLAG DAY EMS COVERAGE HSD ENVIRONMENTAL CLUB VISIT 60 CPR COURSES FASNY COMMUNITY CHILDREN'S FESTIVAL CGCC ANNUAL GALA** 

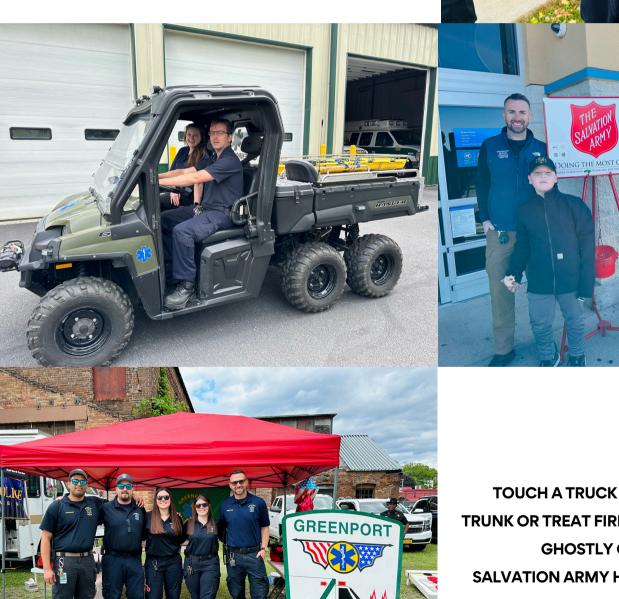




**AMERICAN LEGION VETERANS DAY 2024 HUDSON WALMART FIRST RESPONDER DAY** NYS EMS MEMORIAL AT NYS CAPITAL **FASNY DALMATION DAY 2024 GHENT COMMUNITY DAY 2024 WINTER WALK 2024** 

## COMMUNITY ENGAGEMENT II

FIRE PREVENTION DAY HUDSON ELEMENTARY
SUICIDE WALK 2024
HUDSON VALLEY DANCE FESTIVAL
TRUNK OF TREAT HUDSON NY





TOUCH A TRUCK AMERICAN LEGION

TRUNK OR TREAT FIREFIGHTER EDITION 2024

GHOSTLY GALLOP 2024

SALVATION ARMY HUDSON BELL RINGING

## CONTACTUS

